

# DIGITAL PROCUREMENT: Innovative multi-platform networking system

---



# What UNCITRAL (and EBRD) promote



**Value for money**



**Efficiency**



**Competition**



**Transparency**



**Openness**



**Procedural fairness**

# Leapfrog by legislating for new technologies

## On the way to digital transformation

.....



### **Publication:**

Uniform, transparent and accurate information on procurement opportunities

### **Interaction:**

Active exchange of information. Online forms. Customised information on request. Some process integration

### **Transaction:**

Competitive online exchange of goods and services. Complete transaction online. Online productivity. Integrated process

### **Transformation:**

Digital process. Use of automation and robotics. Change in business practice. New data-driven products and services. Innovation in market structure



# EBRD's Brief for New Generation Digital Procurement

**'Build a transparent digital buying process where users do not need complete knowledge of all public procurement rules. Make digital workflows based on UNCITRAL policy standards to guide buyers' decisions,**

**so they do not have to worry about compliance. Achieve quick time to market, better buyer and seller user satisfaction and steep change in compliance and performance'**



Based on global best practice in the 2011 UNCITRAL Model Law on Public Procurement



Compliant with the 2012 WTO GPA and the 2014 European Union Directives on Public Procurement



Designed to be interoperable with existing global IT resources and environment



Easily customizable to support procurement of different public and commercial buyers



Ready to be integrated into existing local IT environment and cooperate with other State eServices



Designed based on Advanced Open Contracting Data Standard (OCDS)

# Minimum Required Functionality



.....  
Aggregation of demand for centralized purchasing and disaggregation to lots for purchasing entities



.....  
Single-stage procurement methods



.....  
Multi-stage procurement methods



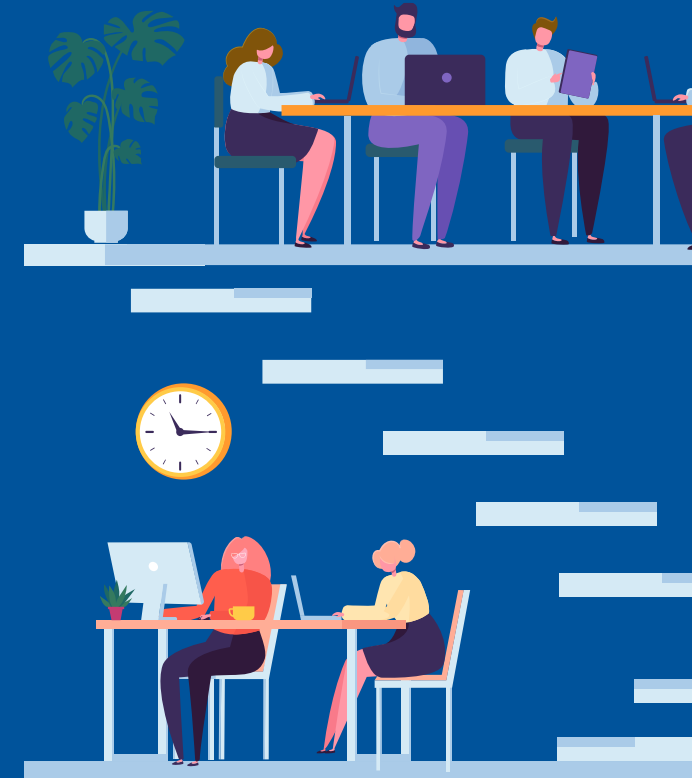
.....  
Different types of framework agreements



.....  
Different types of multi-criteria electronic reverse auctions



.....  
Requisition, ordering and electronic catalogues



# Creating a New Global Standard for Digital Government



**Flexible**  
architecture



**Open source**  
technologies



**Event-driven**  
processes



**Secure**  
system

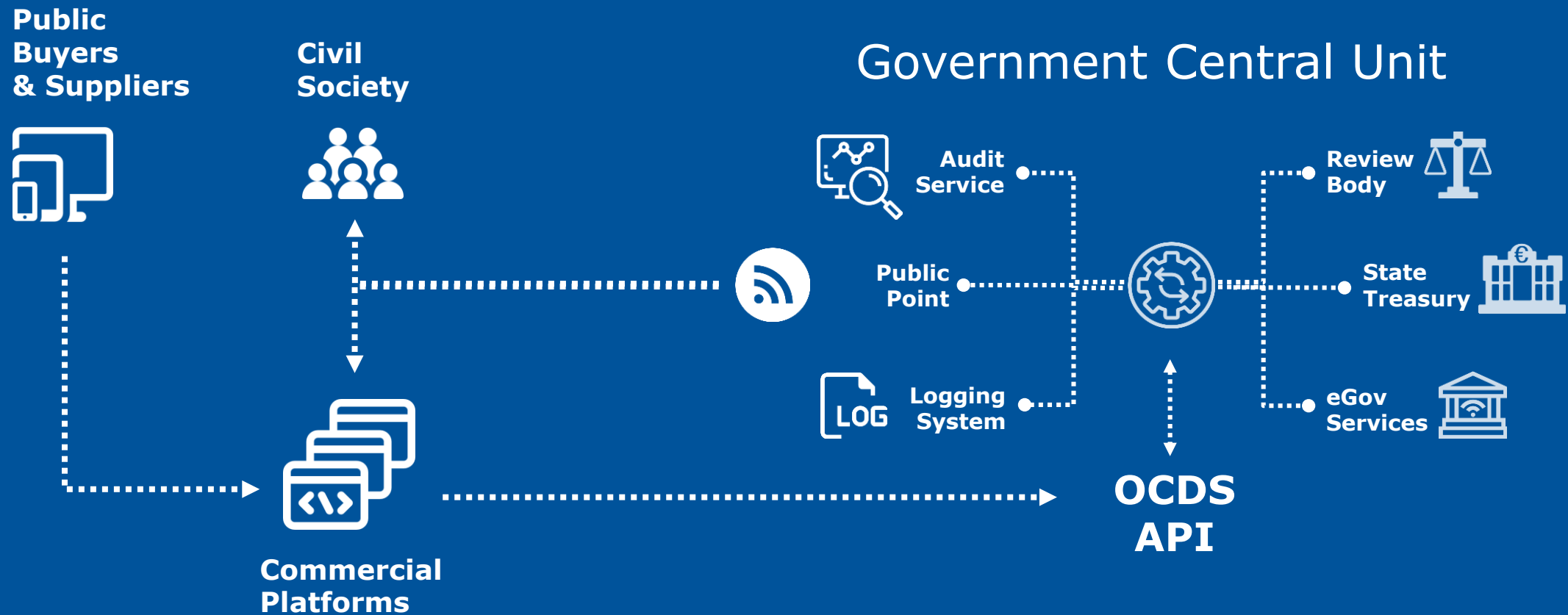


**OCDS**  
data exchange



**Controlled**  
environment

# Collaborative Digital Public Service – e-Gov & Commercial Platforms



# Main Benefits of the Networking Model



Collaborative Digital  
Public Service



Deeper and faster market  
penetration



Quality of service to end-  
users and competition



Attractive  
for start-ups



Shared cost  
and responsibility



...



# Main Benefits of the 'Open' Approach



## **Open source**

Always available for audit, monitoring and scalability



## **Clear process**

End-to-end digital cycle in controlled environment



## **Real-time and public**

procedural fairness and best value for money for all



## **Open data**

Public contract register with quality OCDS for reuse



## **Networking model**

Service guaranteed by several NEPPs



...



# M·Tender



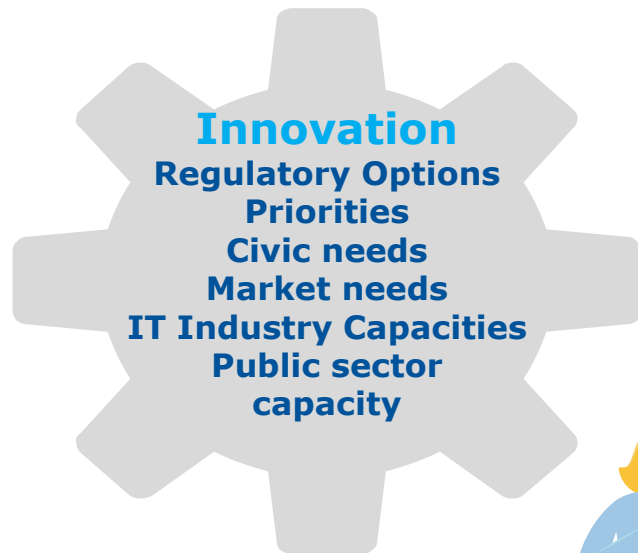
Check it out:

[www.mtender.gov.md](http://www.mtender.gov.md)

Learn more:

[youtu.be/CiUsNrO-V-k](https://youtu.be/CiUsNrO-V-k)





Government  
Shared Services



Networking  
Collaboration  
with Private  
Sector



User Pay  
Collaborative  
Shared Digital  
Government  
Service



# For further enquiries please feel free to contact us

---

## Eliza Niewiadomska

---

Senior Counsel  
European Bank for Reconstruction  
and Development  
Tel.: +44 2073387190  
[niewiade@ebrd.com](mailto:niewiade@ebrd.com)

## Dorina Jitaru

---

Acting Counsel  
European Bank for  
Reconstruction and Development  
Tel.: +37360633350  
[jitarud@ebrd.com](mailto:jitarud@ebrd.com)

## Paul Boroday

---

Digital Transformation/  
IT Business Consultant  
EBRD UNCITRAL Initiative  
Tel.: +380 632375014  
[paul@ppi-ebrd-uncitral.com](mailto:paul@ppi-ebrd-uncitral.com)

## Viktor Nestulia

---

Senior Manager  
Open Contracting  
Partnership  
Tel.: +380503091001  
[vnestulia@open-contracting.org](mailto:vnestulia@open-contracting.org)

<https://github.com/EBRDDigitalTransformation/EBRD-Digital-Transformation/wiki/EBRD-UNCITRAL-Public-Procurement-Initiative>